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البنك التجاري COMMERCIAL BANK

Doha becoming a magnet for global wealth, says Knight Frank

By **Santhosh V Perumal**
 Business Reporter

Doha is becoming a magnet for global wealth as Qatar's resilient economy, cross-sector opportunities and sovereign support put it on the radar of international realty investors, according to global property consultancy Knight Frank.

In its latest Doha Wealth Hub Series report, Knight Frank said Doha emerges as leading wealth destination as the country's global appeal increases.

The Qatari capital's rising prominence is grounded in robust economic fundamentals and long-term national planning. Since the introduction of the Qatar National Vision 2030 in 2018, the country has been supercharged by an estimated \$330bn in infrastructure and real estate investment.

The recent launch of the government's Third National Development Strategy (2024-30) signals a clear intent to diversify the economy further, attract foreign direct investment and strengthen Qatar's global competitiveness.

Qatar offers residency to foreign nationals through its residency by investment programme, commonly known as the Qatar Golden Visa. To qualify for permanent residency, foreign investors must invest at least QR3.6mn in eligible



Faisal Durrani, Partner - Head of Research, Middle East and North Africa, Knight Frank.

real estate projects. "The public sector generally drives demand in Qatar's office market and 2024 saw a surge in leases by government ministries and state-owned enterprises in prime business districts. In Doha, Qatar Airways is planning to relocate its headquarters to the new \$5.5bn Msheireb Downtown this year, solidifying the area's reputation as a premium business hub," said Adam Stewart, Partner, Head of Qatar, Knight Frank.

West Bay-Prime remains the most

expensive office location, with monthly rents of QR105 per sq m, followed by Marina District (QR97 per sq m), which is attracting multinational firms from the finance, technology and professional services sectors. Office growth is underpinned by Qatar's investment in world-class infrastructure, including the \$36bn Doha Metro and \$16bn Hamad International Airport, a global transit hub offering direct flights to more than 180 cities.

Faisal Durrani, Partner - Head of Research, Middle East and North Africa, said despite its rapid development, Doha maintains low traffic congestion levels relative to many other global hubs, with ongoing investments in public transportation and smart city solutions preserving this enviable status. "These qualities, combined with its cultural vibrancy, economic ambition and liveability, reinforce Doha's growing status as a forward-looking global city," he added.

Highlighting that Qatar's economy continues to demonstrate resilience and stability, underpinned by strong fiscal fundamentals and ongoing diversification efforts; Knight Frank, quoting the International Monetary Fund, said in 2024, real GDP (gross domestic product) growth reached 2%, supported by solid performance in non-hydrocarbon sectors such as tourism, finance, construction and real estate.

Al-Kaabi meets Lebanon's minister of energy and water



HE the Minister of State for Energy Affairs, Saad bin Sherida al-Kaabi, met Joseph Saddi, Minister of Energy and Water of Lebanon, in Doha yesterday. Discussions during the meeting dealt with energy relations and co-operation between Qatar and Lebanon and means to enhance them.

Hamad Port welcomes MSC TINA



Hamad Port yesterday welcomed MSC TINA and handled a record-breaking volume of 17,400 TEUs (twenty-foot equivalent units) of containers, surpassing the previous record set by handling MSC ELISA XIII in 2024. A plaque exchange ceremony was held onboard, marking yet another milestone in its journey of excellence.

Almana Motors Company wins four prestigious awards at Ford ME Distributor Conference

Almana Motors Company has bagged four distinguished awards at the 2025 Ford Middle East Distributor Conference, held in Dubai, reaffirming its position as a regional automotive leader. A leading subsidiary of Almana Group and the official distributor of Ford and Lincoln vehicles in Qatar, the accolades

were presented to recognise the company's outstanding performance throughout 2024. The awards presented to Almana Motors Company include:
 ■ Henry Ford Excellence Award 2024 - Presented to Bader Almana, President - Automotive Division, Almana Group
 ■ President's Award 2024 - Ford

Sales (NPS) - Received by Amer Omar, Chief Operating Officer - Automotive Division.
 ■ President's Award 2024 - Lincoln Sales (NPS)
 ■ President's Award 2024 - Ford After-Sales Service (NPS) - Received by Richard Lane, Group Aftersales Director. "These awards are a true reflection of our team's

dedication to the highest standards of performance and innovation," said Almana, the Automotive Division president, commenting on the milestone. "We firmly believe that building trust between a brand and its customers starts with delivering exceptional service and world-class experiences at every stage."

The Automotive Division's COO, Omar, added: "At Almana Motors Company, we continue to invest in digital transformation. "We are proud to introduce a fully integrated digital after-sales experience - from booking service appointments to vehicle handover to collection - all managed seamlessly through state-

of-the-art technology. This allows our customers to enjoy a hassle-free journey without the need for direct service desk interaction." These recognitions underscore Almana Motors Company's "unwavering commitment" to customer satisfaction, service excellence, and operational leadership.



Almana Motors Company has bagged four distinguished awards at the 2025 Ford Middle East Distributor Conference, held in Dubai, reaffirming its position as a regional automotive leader.

QNB Group wins 'Best Multi-Channel Offering' award at MEED's Mena Banking Excellence 2025

QNB Group has won the 'Best Multi-Channel Offering' award at the MEED's Mena Banking Excellence Awards 2025, in recognition of its outstanding achievements to create a seamless, omni-channel digital banking customer experience in the Middle East and North Africa region, and beyond.

The award in this esteemed category underscores QNB's pursuit of excellence and commitment to delivering a customer-centric and innovative digital banking experience through QNB Mobile and Internet Banking, self-service machines, and contactless payments.

The reward also recognises the extensive product marketing and new pioneering services launched recently such as digital account opening, multi-currency travel card and Fawran, ensuring customers receive convenience, accessibility, and excellence at every touchpoint.

Commenting on the new recognition, Adel Ali al-Malki,



Senior Executive Vice-President of QNB Group Retail Banking, said: "We are honoured to receive the "Best Multi-Channel Offering" award for our omni-channel digital banking portfolio, which serves as a testament to QNB's unwavering commitment to innovation and digital banking excellence in Qatar and globally.

"This recent recognition reinforces QNB's position as a leading financial institution in the Middle East and North Africa region, continuously striving to deliver outstanding,

customer-centric digital banking solutions to exceed customers' expectations."

QNB Group's efforts to provide seamless digital banking experience were recognised recently with several international awards including: 'Best Digital Experience' in Qatar, 'Best Retail Bank for Digital Customer Experience' in Qatar and the Middle East, 'Best Mobile App' in Qatar, 'Excellence in Product Marketing', 'Excellence in Omni-channel Integration', and 'Best Digital Wallet' in the Middle East and North Africa.

Qatar Chamber discusses enhancing tourism co-operation with Armenia

Qatar Chamber hosted yesterday a delegation from the Republic of Armenia, headed by Lusine Gevorgyan, chairman of the Tourism Committee of the Ministry of Economy, and her accompanying delegation.

The delegation was received by Qatar Chamber board member Sheikh Hamad bin Ahmed bin Abdullah al-Thani, who is also chairman of the chamber's Tourism Committee. The meeting, which was held at the chamber's headquarters, was also attended by Tigran Gevorgyan, ambassador of the Republic of Armenia to Qatar.

The meeting discussed ways to enhance co-operation between the Qatari and Armenian private sectors in the tourism sector and reviewed the most important areas of co-operation and investment incentives between companies from both sides and the facilities provided by Armenia to attract Qatari investments in the sector.

Sheikh Hamad said the two countries enjoyed close and developed co-operation relations. He expressed his hope to expand co-operation between the two sides through the formation of a small



Qatar Chamber board member Sheikh Hamad bin Ahmed bin Abdullah al-Thani and Lusine Gevorgyan, the chairman of the Tourism Committee of the Ministry of Economy, during a meeting in Doha.

business council that brings together a group of Qatari and Armenian investors and business owners to discuss areas of co-operation and partnership and explore the potential for co-operation between the two sides in all sectors.

He noted that the council will contribute to increasing mutual visits between business owners from the two countries and exploring opportunities for co-operation and partnership in infrastructure, entertainment cities, hotels, services and others.

Gevorgyan said her country looks forward to developing co-opera-

tion in the tourism sector with Qatar and to increasing the number of Qatari tourists to Armenia, which offers a variety of tourist places and attracting Qatari investments in all fields, especially the tourism sector.

She invited Qatari business owners to visit Armenia to learn about the available investment climate and opportunities and to participate in events that promote the economy and investment climate in Armenia. She also invited Qatari business owners to participate in the Armenian Touristic Fair, scheduled in November this year in the Armenian Capital, Yerevan.

Led by Qatar, GECF accounts for 47% of LNG cargo exports so far in 2025

By Pratap John
Business Editor

Led mainly by Qatar, GECF member countries accounted for 47% of cargoes exported in 2025 thus far, the forum said in its latest monthly report.

In March, some 577 LNG cargoes were exported globally, Gas Exporting Countries Forum said in its Monthly Gas Market Report. This represents an increase of 19 shipments compared to a year ago, GECF noted.

Moreover, the number of shipments rebounded in March 2025, by 14% when compared with the total in the previous month.

After the first quarter of 2025, total export cargoes reached 1,641,

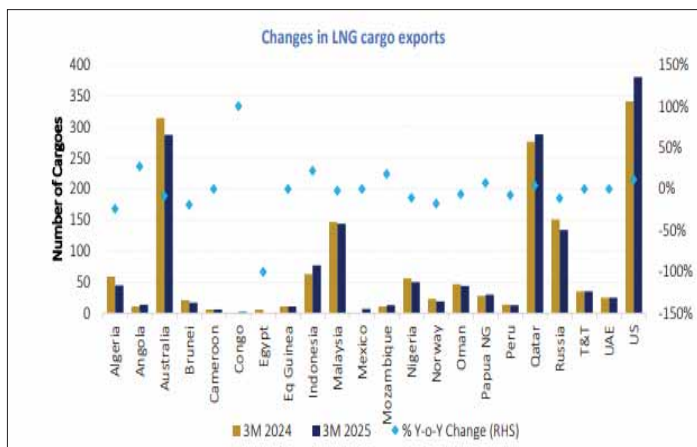
which was similar to the level reached during the same period in 2024.

For the January to March period, the US exported some 39 more cargoes than in 2024, followed by Indonesia with 14.

According to GECF, there was a slight uptick in the level of spot charter rates, although the shipping market remains depressed.

In March this year, the monthly average spot charter rate for steam turbine LNG carriers climbed by 40% m-o-m to reach \$700 per day.

In March 2025, the average price of shipping fuels decreased by 4% m-o-m, to reach \$520 per tonne. Compared with one year ago, this average price was 16% lower y-o-y, and was also 6% lower than the



five-year average price for that month. In March 2025, the LNG spot shipping costs for steam tur-

bine carriers decreased further, by up to \$0.11/MMBtu on certain routes. This was driven by the

small uptick in the average LNG carrier spot charter rate, which was outweighed by the impact of the decreases in the delivered spot LNG prices and the cost of shipping fuels, when compared with the previous month.

Compared to one year ago, in March 2025, the monthly average spot charter rate and cost of shipping fuels were both lower, while the delivered spot LNG prices were higher.

As a result, LNG shipping costs were up to \$0.48/MMBtu lower than in March 2024. In March 2025, global LNG exports surged by 9.8% (3.50mn tonnes) y-o-y to reach a monthly record of 39.23mn tonnes, marking the highest annual growth rate since June 2021.

The increase was supported by

higher exports from both GECF and non-GECF countries, along with a rise in LNG re-exports.

For the period Q1, 2025, global LNG exports rose by 3.9% (4.11mn tonnes) y-o-y, reaching 110.65mn tonnes driven primarily by higher exports from non-GECF countries.

The share of non-GECF countries in global LNG exports edged up from 52.2% in March 2024 to 52.8% in March 2025.

Likewise, the share of LNG re-exports increased from 0.4% to 1.2% over the same period, while the share of GECF Member Countries declined from 47.4% to 46%.

The US, Qatar and Australia were the top three LNG exporters in March, GECF noted.

Doha Insurance Group supports 'Qatar Trade and Treasury Transformation Summit 2025' as Gold Sponsor

Qatar Chamber recently announced that Doha Insurance Group is supporting the 'Qatar Trade and Treasury Transformation Summit 2025' as the Gold Sponsor.

Under the patronage of HE the Minister of Commerce and Industry Sheikh Faisal bin Thani bin Faisal al-Thani, the 'Qatar Trade and Treasury Transformation Summit 2025' will be held on May 7 at the Inter-Continental Doha Hotel.

Organised by Qatar Chamber and the International Chamber of Commerce (ICC Qatar), and co-organised by MERGE Events, the summit convenes leading experts from the GCC and beyond to explore the latest trends in trade, digital banking, and treasury innovation. The event aims to accelerate digital transformation and foster innovation in trade finance and payment solutions.

Qatar Chamber acting general manager Ali Bu Sherbak al-Mansouri lauded the ongoing co-operation between the Chamber and Doha Insurance Company, as well as the company's gold sponsorship of the event.

Al-Mansouri noted that the summit will highlight key developments in the sector through panel discussions featuring company leaders and prominent experts, aimed at exchanging views, ideas, and experiences.



Jassim Ali A al-Moftah, CEO of Doha Insurance Group.

Jassim Ali A al-Moftah, CEO of Doha Insurance Group, stated that the group is proud to be a Gold Sponsor of the summit, which focuses on trade and treasury transformation and aims to promote innovation and digital development in Qatar.

He noted that the summit will serve as a strategic platform to discuss key developments in trade finance, treasury, and payment practices, as well as broader advancements in the Qatari financial sector.

Al-Moftah emphasised that Doha Insurance Group is committed to keeping pace with global technological advancements, as it strives to offer innovative insurance solutions that contribute to the growth of the national insurance sector.

Established in 1999 by Amiri Decree No 30, Doha Insurance Group is a leading provider of insurance and reinsurance solutions in Qatar, licensed by the Qatar Central Bank and listed on the Qatar Stock Exchange.

The group offers a comprehensive range of general and Shariah-compliant (takaful) insurance products across Qatar, the GCC, and international markets. With a robust structure comprising Doha Takaful (transitioning into Doha Islamic Insurance Co "Shamel"), MENA-RE (in the Dubai International Financial Centre - DIFC), and MENA-RE Life in Beirut, and Barzan Technology Solutions in Amman, Jordan, the group continues to strengthen its international footprint, including the recent launch of an International Insurance Office in the Gujarat International Finance Tec-City (GIFT-CITY) - India. Doha Insurance Group currently holds an A-rating with a stable outlook from Standard & Poor's (S&P), underscoring its robust financial strength and prudent governance. This rating reaffirms the continued growth in the group's competitive capabilities, the soundness of its technical foundations, the resilience of its operational performance, and the effectiveness of its enterprise risk management.

Opec+ to further speed up oil output hikes

Reuters
London

Opec+ will accelerate oil output hikes and could bring back to the market as much as 2.2mn barrels per day by November, five Opec+ sources said.

Opec+ shocked oil markets in April by agreeing a bigger-than-expected output hike for May despite weak prices and slowing demand.

Saudi Arabia designed the move to punish Iraq and Kazakhstan for poor compliance with production quotas as Riyadh signalled it was

unwilling to prop up the market any longer, sources have said. The shift in Saudi policy suggests the kingdom wants to expand its market share, a major change after five years spent balancing the market through deep output cuts.

Opec+, which includes the Organisation of the Petroleum Exporting Countries and allies such as Russia, is cutting output by almost 5mn bpd or 5% of global demand. The cuts were agreed in various stages since 2022 to support the market and many cuts are due to remain in place until the end

of 2026. In December, Opec+ agreed to gradually phase out the 2.2mn bpd voluntary part of total cuts by the end of September 2026 but decided in April to accelerate this process from May.

The group agreed another big output hike for June on Saturday, taking the total it plans to release in April, May and June to nearly 1mn bpd.

Opec+ will maintain the trend and will likely agree in June to release another 411,000 bpd in July, the five Opec+ sources briefed on the matter said, speaking on condition of anonymity.

LuLu Hypermarket Qatar wins 'Best CSR Initiative in Retail Sector' award at Qatar CSR Summit 2025

LuLu Hypermarket, Qatar's leading retail chain, has been recognised for its outstanding contributions to Corporate Social Responsibility (CSR), receiving the prestigious 'Best CSR Initiative in the Retail Sector' award at the 'Qatar CSR Summit and Awards 2025', held recently in Doha. The award was handed over by Dr Saif Ali al-Hajari, CEO of the Qatar CSR National Programme, to Shanavas P M, regional director of LuLu Hypermarket Qatar, in recognition of LuLu Hypermarket's ongoing dedication to implementing meaningful social and environmental initiatives that contribute to national development.

The Qatar CSR Summit, organised by Qatar University and held under the patronage of HE the Prime Minister and Minister of Foreign Affairs Sheikh Mohammed bin Abdulrahman bin Jassim al-Thani, serves as a prominent platform that brings together business leaders, policymakers, and CSR advocates to discuss the evolving role of corporate responsibility and its integration within the circular economy model.



Shanavas P M, regional director of LuLu Hypermarket Qatar received the award from Dr Saif Ali al-Hajari, CEO of the Qatar CSR National Programme.

LuLu Hypermarket's recognition at this prestigious event highlights its deep-rooted commitment to creating a positive societal impact through a wide range of meaningful initiatives that span food security, education,

environmental conservation, and community welfare. Among its key sustainability practices, LuLu Hypermarket has implemented the centralisation of frozen and chilled deliveries as part of its broader efforts to reduce

carbon emissions. By consolidating logistics operations, the company has successfully minimised fuel consumption, reduced vehicle wear and tear, and significantly lowered its carbon footprint. These changes not only improve operational efficiency but also reflect LuLu Hypermarket's forward-thinking approach to environmental responsibility.

In addition to its environmental efforts, LuLu continues to champion social causes through impactful partnerships. The company supports the 'Educate A Child' programme under the Education Above All (EAA) Foundation through substantial annual donations, reaffirming its commitment to educational equity.

LuLu Hypermarket has also provided vital support to Qatar Charity and collaborated with organisations, such as Qatar Cancer Society and Qatar Autism Society to promote awareness and community health.

The hypermarket also adopted eco-friendly alternatives across its retail operations, including the introduction of biodegrad-

able and reusable shopping bags and the installation of plastic recycling machines at key locations. These practices align with the national sustainability agenda and reinforce LuLu Hypermarket's position as an environmentally conscious retailer.

Commenting on the award, Shanavas stated: "At LuLu, we believe that our responsibility extends beyond retail. Giving back to the community and preserving the environment are core to our values.

"This award is a proud recognition of our enduring efforts in CSR, and we remain committed to promoting sustainable and socially responsible practices across every area of our operations." He added: "This milestone achievement reinforces LuLu Hypermarket's leadership in the retail sector and its unwavering dedication to corporate citizenship. With a widespread presence across Qatar and a loyal customer base, LuLu Hypermarket continues to set the benchmark for responsible and sustainable business practices that make a real difference in people's lives."

China's early dividend payouts to help ease yuan's price swings

Bloomberg
Beijing

Chinese companies listed in Hong Kong are bringing forward dividend payments to the second quarter, a move that may smooth out yuan volatility over the year.

The payments, which require the firms to convert yuan into Hong Kong dollars, are set to rise to \$36.1bn for the April-to-June period, almost double the average for the prior nine years, data compiled by Bloomberg show. As a result, projected payouts for the third quarter are poised to fall by more than half.

"It's highly likely that the final dividend payouts are being brought forward to the second quarter intentionally, spacing out the distributions to avoid overloading the yuan in the third quarter," said Wu Xuan, a fund manager at Boru Funds Management Co in Beijing. "Staggering the conversion schedule could be another way to lessen downward pressure on the currency."

The fate of the yuan is particularly in focus this year as the global trade war instigated by US President Donald Trump has been most heavily targeted at China. Trump last month announced a 145% tariff on many products from the Asian nation. The yuan has weakened 2% versus the dollar in the past six months, underperforming all except two of its 16 Asian counterparts. The bulk of Chinese



Chinese yuan banknotes arranged for a photograph in Shanghai. Chinese companies listed in Hong Kong are bringing forward dividend payments to the second quarter, a move that may smooth out yuan volatility over the year.

companies listed in Hong Kong earn their revenues in yuan but pay shareholders dividends in the city's currency, a conversion that typically puts pressure on the onshore yuan.

The shift in the dividend timetable may also be at least partly driven by the aim of Chinese regulators to bolster shareholder returns. A "Nine-Point Guideline" published by the State Council last year included an initiative to see more corpo-

rate profits passed on to investors, and specified measures to boost mid-year payouts.

Banks are good examples of this year's transition. China Construction Bank Corp is poised to pay a final dividend totalling \$6.8 billion in May, whereas the date of the that payment was always previously in the third quarter.

Bank of China Ltd, Bank of Communications Co and Postal Savings Bank of China Co are

among those splitting their final dividend that typically took place in the third quarter into two instalments both occurring the first half of the year.

The projected decline of dividends in the third quarter may end up being smaller than currently envisaged as some firms have yet to disclose a payment date. Heavyweights China Mobile Ltd and Ping An Insurance (Group) Co, for instance, usually distribute interim dividends in

the second half of the year, but these are not yet announced.

Among the biggest contributors to the record second-quarter distributions have been Tencent Holdings Ltd, which is set to pay a final dividend of \$5.33bn, a 33% increase from a year earlier. E-commerce firm JD.com Inc will pay out \$1.46bn and aluminium-maker China Hongqiao Group Ltd will distribute \$1.24bn, both record amounts.

RBI panel favours extended hours for bond trades by foreigners

Bloomberg
Mumbai

A central bank panel has recommended allowing transactions in government bonds involving foreigners beyond usual market hours with India now part of key global bond indexes.

Such trades can be allowed to take place between 5pm to 11:30pm local time, a Reserve Bank of India (RBI) panel recommended in a report reviewing market timings. Currently, the onshore bond market closes at 5pm.

The deals can be reported to the clearing house the next day before onshore markets open and settled on a T+2 basis, the report said. "While most FPIs investing in India have an Asian office and are able to meet their requirements during the onshore trading hours, there are also US-based investors without presence in Asia who face difficulties in investing in government securities," the panel headed by Radha Shyam Ratho wrote.

Foreign participation in India's government bond market has risen after JPMorgan Chase & Co added the nation's debt to its emerging markets bond index. Bloomberg too is in the midst of adding the sovereign bonds to its emerging markets gauge, while another index provider FTSE Russell will include them later in the year.

Bloomberg LP is the parent company of Bloomberg Index Services Limited (BISL), which administers indexes that compete with indexes from other providers.

With rising digital payments, the report also suggests extending the timing of call money market, where banks borrow from each other, till 7pm local time from 5pm currently. It has also suggested extending the timing for secured funding markets like market repo till 4pm.

China will keep LME's Hong Kong warehouses full, say operators

Bloomberg
Hong Kong

The London Metal Exchange (LME)'s newly-approved warehouses in Hong Kong will thrive thanks to China's vast metal industry — despite high costs and a worsening trade war that has unsettled global markets, one of the facilities' operators said.

Hong Kong has a uniquely advantageous location on the edge of the world's largest consumer of commodities, said Jason Li, chief executive officer of GKE Metal Logistics Pte, which is set to operate two of the first four LME-licensed depots and is in the process of adding a third. It also has the benefit of a reputation for transparency and access to large financial institutions, he added.

"There are so many smelters in China. I would be overwhelmed if each of them gave me business," Li said in an interview in Singapore, where GKE is based and was founded more than four decades ago.

The LME, acquired by Hong Kong Exchanges and Clearing Ltd in 2012, has long sought to establish a warehousing foothold inside mainland China. In January, it announced that it had approved Hong Kong as a location for the first time, allowing selected storage depots there to hold its main base metals, including copper, zinc and aluminium.

The exchange's large network of approved warehouses stretches across the world and at times hold millions of tons of metal, in an effort to ensure prices on the exchange are anchored to



Copper plates move along a conveyor at a copper smelter in China. The London Metal Exchange's newly-approved warehouses in Hong Kong will thrive thanks to China's vast metal industry — despite high costs and a worsening trade war that has unsettled global markets, one of the facilities' operators said.

the real world and to serve as a backdrop for consumers and producers. Until now, though, few have been easily accessible for Chinese users, forced to absorb operating losses and work through South Korea, Malaysia, Singapore or Taiwan.

GKE — which competes with rivals like Istim Metals LLC and C Steinweg Group, and runs depots monitored by Chinese exchanges in the mainland — received approval in April to open its first Hong Kong storage business. Concerns around the territory's limited space and high costs have hovered since the plan was first considered, but Li said those could be worked around, for anyone able to find the right location and logistics.

The company's Hong Kong LME facilities, a venture with China Resources Logistics, are located on the south shore of Kowloon and cover about 20,000 square metres (215,280 square feet), according to Li.

The floor-loading strength of the warehouse area, which decides the amount of metal that can be stored, can reach 10 tons per square meter, he said — above the LME's minimum of five tonnes per square metre. "The key point is to find the right places," said Li, a veteran who has spent more than three decades in the industry. "Lots of sites I surveyed in Hong Kong could handle much less weight, which would limit the type of metal and the size of the business."



QATAR OLYMPIC COMMITTEE PUBLIC TENDER ADVERTISEMENT

The Tenders and Auctions Committee at Qatar Olympic Committee (QOC) announces the issuing of the following tender:

TENDER NO #	SUBJECT	TENDER BOND	SYSTEM OF TENDER SUBMISSION	LAST DATE FOR TENDER DOCUMENTS COLLECTION	SITE VISIT	CLOSING DATE
QOC/TAC/IT/003/2025	Purchase of equipment and renew license & Maintenance for infrastructure	QR 30,000	2-Separate Envelopes	20/05/2025	N/A	01/06/2025

- Tender documents Fee: QR 500.00 to be paid in cash at The Finance Department on the 14th floor of the QOC Building or online at <https://www.olympic.qa/tenders> and it is non-refundable in all cases.
- Collection of Tender Documents from the Tenders and Auctions Committee on the 6th floor on the QOC Building West Bay. (Against submission of a copy of C.R. and authorization letter)
- Last Date for Tender Document Collection: at 12:00 on the date indicated above. No Tender Documents will be released thereafter.
- Closing Date: At 12:00 on the Closing Date specified above. No tenders will be received thereafter.
- All forms and schedules attached to the Tender Document, including the Tender Form and its appendices, shall be completed, and endorsed as required and shall be returned together with the other sections of the Tender Document including the original - a copy of the same. Tenders are to be submitted following the 2-separate envelope system (technical and commercial) 1 original and 2 copies) along with 2 soft copies USB flash memory (one technical in the technical envelope, one commercial in the commercial envelope); and any tender not complying with this requirement shall be disregarded.
- A Tender Bond in the form of a provisional bank letter of guarantee from a Qatari bank or endorsed by a bank operating in the State of Qatar shall be submitted together with the Tender. The bond shall be valid for a period of 120 days after the Closing Date as indicated above and shall be in the same format attached to the Tender Document.
- The tender Bond shall be submitted in the envelope enclosing the technical bid. Any bidder that will not submit the tender bond with his bid on the closing date will be disqualified.
- Bidders are required to submit samples if requested as per the specification in the tender documents and any tender not complying with this requirement shall be disqualified.
- Successful Bidders shall be required to submit a Performance Bond in the value of 10% of the accepted tender value.
- The Committee shall have the right to increase or decrease the quantities by up to 40% of the Contract Value.
- The Committee reserves the right to split the award of this Tender to more than one bidder, based on the lowest prices submitted, maintaining compliance with required specifications and delivery dates.
- The Committee shall have the right not to accept the lowest bid without giving any reason.
- The Tender shall be valid for a period of 120 days after the Closing Date.
- Request for additional information or clarifications received less than five working days before the closing date for submission of tenders will not be processed.
- Tenders are to be submitted in sealed envelopes to the Tenders and Auctions Committee at the 6th floor on QOC Building-West Bay, along with a soft copy USB flash memory inside each envelope. You are also required to provide a single point of contact (name, email, direct phone, mobile) for any further queries regarding this tender.
- For any queries, please contact us by email to tc@olympic.qa

De-dollarisation could be a slow puncture

There is no single, obvious alternative to the dollar as the primary currency for foreign reserves or international transactions, but there may be a steady, growing diversification of currency options

By Fahad Badar

The past month has seen extraordinary gyrations in geopolitics and the global economy. US President Donald Trump dramatically announced high tariffs on trading partners, then paused most of them in response to pressure on bond yields, and warnings from US retailers of empty shelves owing to a potential supply shock. There will likely be consequences for finance as well as trade, and there will be long-term effects even if tariffs are reversed soon or under a different president. For decades the US dollar has been

the dominant reserve currency and the principal currency for international transactions. This has been described as an 'exorbitant privilege', allowing cheap borrowing and the ability of Washington to apply political pressure through financial sanctions. But President Trump's team see it also as a problem, as it raises the purchasing power within the US but makes exports more expensive, contributing to large trading deficits with some nations, notably China. There is therefore a case for targeted tariffs and devaluation. But the way in which he has gone about changing long-established policy, with threats of ultra-high tariffs, other negative consequences for nations that do not do his bidding, verbal attacks on erstwhile allies and frequent policy changes, has undermined confidence in US financial institutions. The value of the dollar has declined - it normally rises at times of uncertainty - and the gold

price has risen. People are looking for alternatives. The dollar remains pre-eminent. It accounts for 57% of official reserves, according to the latest figures by the IMF, and 49% of Swift international payments in 2024. This is far in excess of the share of the global GDP by the US economy, which is around 26%. The changes being brought about by the Trump administration are seismic. For years the US has used its exorbitant privilege to borrow cheaply and fuel growth, including huge rises in asset values. This has enriched many households, investors and businesses, but increased the inequality between those who own assets and those who do not. Both government and corporate borrowing levels are high, which is an inherent source of risk for the US economy. Although President Trump wants to see a devaluation, he also wants to preserve the dollar's pre-eminent status. He has threatened retaliation against those who do

not continue to use the dollar as a reserve currency. These twin goals of devaluation and continued financial hegemony may be difficult to achieve, and there are signs that a policy of threats may be counter-productive. There is currently no single, compelling alternative to the dollar, but this does not mean that the situation will stay the same indefinitely. There could be a healthy rebalancing, with the euro and other alternatives increasingly in use as countries around the world lose confidence in US policy-making and institutions. So there could be a slow puncture in the dollar dominance rather than a sudden switch. President Trump seems to be overestimating the extent to which his threats compel other nations to yield to his will. They may seek alternatives to the dollar, and call his bluff should he double down on the threats. Two nascent developments are

worth monitoring. They predate Trump's second presidency but his policies could encourage further use. One is China's Cross Border Interbank Trading System. Transactions which has 160 members and transaction volume has increased 80% since 2022. Another is mBridge, a digital currency linking the central banks of China, Hong Kong, the UAE, Saudi Arabia and Thailand. In addition, the euro is now mature as a large currency area, and around 22% of international transactions are denominated in euros, although this includes intra-EU transactions. The size of the EU economy is on a par with China. The US will likely use inducements as well as threats, and sees a role for stablecoins to support dollarisation. While there are more threats than encouragement coming from the White House, and unpredictable policy-making, trust in US institutions may continue to fall. President Trump could be pushing more trade, investment



and reserve holdings away from the dollar, not in a sudden surge but through thousands of economic decisions over the years to come. What we have learned in the past month is that global finance is collectively more powerful than the White House, and is moving in ways that the US President can influence but not control.

■ The author is a Qatari banker, with many years of experience in the banking sector in senior positions.

QSE key index gains 52 points; M-cap adds QR1.84bn

By Santhosh V Perumal
Business Reporter

Reflecting the optimism on a potential resolution of the US-China trade dispute, the Qatar Stock Exchange (QSE) yesterday opened the week on a stronger note with its key index gaining more than 52 points and capitalisation adding about QR2bn.

The Gulf institutions were seen increasingly net buyers as the 20-stock Qatar Index rose 0.5% to 10,499.64 points, although it touched an intraday high of 10,519 points.

The transport and banking counters witnessed higher than average demand in the main market, whose year-to-date losses truncated to 0.68%.

The Arab retail investors turned bullish in the main bourse, whose capitalisation added QR1.84bn or 0.3% to QR616.82bn on the back of mid and small cap segments.

The foreign individuals were seen net buyers in the main market, which saw as many as 0.02mn exchange traded funds (sponsored by AlRayan Bank) valued at QR0.05mn change hands across 14 deals.

The foreign institutions continued to bet net buyers but with lesser intensity in the main bourse, whose trade turnover and volumes were on the decline.

The Islamic index was seen gaining slower than the other indices of the main market, which saw no trading of treasury bills.



The Gulf institutions were seen increasingly net buyers as the 20-stock Qatar Index rose 0.5% to 10,499.64 points

The domestic institutions were seen net profit takers in the main bourse, which saw no trading of sovereign bonds. The Total Return Index rose 0.5%, the All Islamic Index by 0.35% and the All Share Index by 0.4% in the main market.

The transport sector index shot up 1.24%, banks and financial services (0.82%) and real estate (0.07%); while insurance declined 0.86%, telecom (0.57%), consumer goods and services (0.3%) and industrials (0.28%).

Major gainers in the main bourse included Nakilat, Qatar German Medical Devices, Doha Bank, Qatar Islamic Bank, Dukhan Bank, AlRayan Bank, Leshan Bank and Qamco.

Nevertheless, about 51% of the traded constituents were

in the red with major losers being Qatar General Insurance and Reinsurance, Commercial Bank, Qatar Electricity and Water, Qatar Insurance and Milaha.

The Gulf institutions' net buying increased considerably to QR12.68mn compared to QR3.63mn the previous trading day.

The Arab retail investors were net buyers to the tune of QR3.03mn against net sellers of QR9.62mn last Thursday.

The foreign individuals turned net buyers to the extent of QR1.91mn compared with net sellers of QR0.21mn on May 1.

The Qatari retail investors' net selling declined substantially to QR13.55mn against QR30.11mn the previous

trading day. However, the domestic funds were net sellers to the extent of QR13.26mn compared with net buyers of QR6.75mn last Thursday.

The Arab institutions turned net profit takers to the tune of QR0.1mn against no major net exposure on May 1.

The foreign funds' net buying declined significantly to QR7.99mn compared to QR28.13mn the previous trading day.

The Gulf individual investors' net buying weakened marginally to QR1.31mn against QR1.44mn last Thursday.

The main market witnessed a 13% slump in trade volumes to 176.13mn shares, 22% in value to QR343mn and 27% in deals to 12,830.



Qatar Chamber chairman Sheikh Khalifa bin Jassim al-Thani and Saleh bin Hamad al-Sharqi, the secretary-general of the Federation of GCC Chambers, during a meeting at the chamber's headquarters yesterday.

Sheikh Khalifa receives GCC Federation of Chambers secretary-general in Doha

Qatar Chamber chairman Sheikh Khalifa bin Jassim al-Thani received yesterday, Saleh bin Hamad al-Sharqi, the secretary-general of the Federation of GCC Chambers, at the chamber's headquarters.

The meeting was attended by Qatar Chamber acting general manager Ali Saeed Bu Sherbak al-Mansouri and Sheikh Tamader al-Thani, the director of International Relations and Chamber Affairs at Qatar Chamber and secretary-general of the International Chamber of Commerce Qatar (ICC

Qatar). Discussions focused on enhancing co-operation between the Qatar Chamber and the federation's general secretariat and co-ordinating efforts for upcoming GCC events. Both sides emphasised the importance of unifying initiatives and aligning activities, whether hosted in Qatar or other member states. The meeting also discussed ways to enhance collaboration between ICC Qatar and the General Secretariat of the Federation of GCC Chambers.

Sheikh Khalifa commended the federation's efforts during its current term. He also praised its

active role in advancing co-operation among Gulf private sector entities, highlighting its contributions at both the regional and international levels.

Al-Sharqi said his visit to the chamber is part of a tour to meet with the heads of Gulf chambers to reinforce relations between the federation's general secretariat and its member chambers. He also noted that ongoing co-ordination and collaboration are essential to addressing relevant issues and overcoming challenges that may hinder private sector co-operation among GCC states.

QFC hosts ambassadors' meet to strengthen ties with partner countries

The Qatar Financial Centre (QFC) has hosted the third edition of its annual Ambassadors' Breakfast, bringing together diplomats, chamber leaders, and business executives for a morning of dialogue and networking.

This gathering is one of QFC's key outreach initiatives, providing a platform to strengthen ties with partner countries and enhance avenues for commercial exchange.

This year's edition welcomed key representatives from markets across the Middle East, Africa, the Americas, Europe, and Asia, each seeking to forge new connections and explore collaborative opportunities with Qatar and among participating jurisdictions. The programme included a briefing on 'QDB Investment Programmes' presented by Mohammed al-Emadi, Executive Director of Investment and Incubation at Qatar Development Bank (QDB), followed by a detailed presentation on visa schemes by Jusour. "Cultivating international relationships has been central to QFC's progress. These connections have allowed us to expand our global engagement, enhance the value we offer to our stakeholders, and contribute to Qatar's economic development and diversification," QFC



QFC Authority chief executive officer Yousuf Mohamed al-Jaida addressing the gathering.

Authority chief executive officer Yousuf Mohamed al-Jaida said. Events like this lead to powerful partnerships that drive both bilateral and multilateral economic growth, according to him. In line with the Qatar National Vision 2030, the QFC actively builds global partnerships to support the country's human and economic development goals. Through its initiatives and year-round business engagements, the QFC strengthens Qatar's position as a regional business hub and a compelling destination for foreign investment.

